



focus on essentials

Infor ERP SX.enterprise



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A Complete Distribution Software System

Combining power, control and convenience, Infor ERP SX.e is a robust distribution management solution specifically designed to help distributors of all types run an efficient, end-to-end operation. From accounting and sales to the warehouse and everywhere in between, SX.enterprise allows distributors to enhance customer service, optimize inventory levels, increase productivity and improve profitability.

Advanced Technology that's Easy-to-Use

Advanced in both design and function, yet remarkably easy-to-use, SX.enterprise delivers unprecedented quality and functionality. Your business processes are automated through an intuitive, easy-to-use, graphical interface. Revolutionizing information management, SX.enterprise boasts a full-featured client/server system and flexible, event-driven operations, running on the latest Windows®-based connectivity standards.

Accomplish More with Less

With customizable search capabilities and quick navigation buttons, SX.enterprise allows users to accomplish tasks more quickly and more accurately than with other software packages. Robust functionality and innovative features provide new levels of efficiency, accuracy and convenience, allowing distributors to maximize resources throughout their business.

Optimize Quality & Customer Service

SX.enterprise boasts a wide variety of features and functions throughout various modules that allow users to enhance their service levels. Features such as Management Alerts and Notes Manager improve communication and promote the centralized sharing and monitoring of key information in a timely manner.

Speed and Accuracy through Data Integration

Designed to maximize speed and accuracy, SX.enterprise can access and integrate data across an entire operation, thereby eliminating many redundant, manual processes and streamlining business functions.

Easy-to-Learn. Easy-to-Use.

With a graphical and intuitive user interface, SX.enterprise is remarkably easy-to-learn and easy-to-use. Employees can become proficient users quickly, thereby minimizing training periods and maximizing productivity.

With a flexible, modular-based design, SX.enterprise can be tailored to meet the specific needs of nearly any distributor's business. Robust functionality and innovative features are integrated in a powerful software system designed to evolve with ever-changing advances in technology.

Supply Chain Management

Advanced Ordering Controls allow users to take advantage of complex ordering formulas while taking into consideration overriding factors such as average sale quantity. Managed either automatically or manually, products can be classified by rank, sales, usage, dollars and volume and monitored through a variety of detailed reporting.

Buyer's Control Center allows users to make more informed, more efficient purchasing decisions with all the relevant information in one location right at their fingertips. Color coding highlights key information to ensure proactive purchasing decisions are made and exceptions are prioritized.

Integrated Bar Code is an entry-level solution to warehouse productivity that provides user-defined bar code label printing and radio frequency (RF) assisted receiving, shipping and physical / cycle count. This intermediate step of automatic data collection in the warehouse requires minimum investment in implementation and training.

Inventory Control provides everything you need to handle the most complex inventory challenges. From establishing reorder points to printing physical count sheets and everything in between, Inventory Control will help you establish the best possible inventory management techniques.

Kit Production provides an innovative and automated way to package and market products to help solve kit production challenges. From build-on-demand kits to pre-built kits, this module allows users to manage the kit production process more effectively and more efficiently.

Purchase Order manages the purchases of both stock and non-stock orders recommended by the inventory control and sales order programs. To ensure that purchase order prices are correct, vendor-item costs and vendor cost contracts are maintained. Backorder fulfillment is fully automated, while price and quantity discrepancies are reported.

Service Warranty manages the entire cycle of activities involved with maintenance service and repair of customer products that require either billable or warranty work. From parts and labor to vendor claims and customer billing, Service Warranty is a valuable tool for streamlining service and repair functions.

Warehouse Management improves warehouse productivity and accuracy by addressing workflow including product movement, receiving, shipping, picking, counting and inventory adjustments. An integrated solution, these warehouse tasks are managed in real-time through radio frequency (RF) data collection devices.

Value Add manages the processes performed by distributors with an emphasis on the handling of inventory and costs associated with the fabrication of a finished product. These kinds of transactions include packaging, customer required additions, product refinement or finishing per specifications.

Vendor Managed Inventory is a valuable tool with vendor managed inventory. This module provides seamless and automated communication to expedite processes and reduce manual intervention in handling off-site, vendor-managed inventory.

Financial Management

Accounts Payable allows users to manage the entire payment process by entering invoices for payables from the Purchase Order system or directly through Accounts Payable. It manages payment terms and discounts, generates checks, and maintains vendor history to provide tight control over your cash position.

Accounts Receivable helps users manage the entire receivables process including payment terms, credit limits, payment history, dunning letters, service charges, disputed invoice designation, invoice history and a wealth of reports that alert you to credit problems early.

General Ledger provides flexible account definition and profit definition as well as direct journal entries, recurring entries, reversing entries, allocations, budgeting, financial statements and interface transactions. You can receive data directly from other components, ensuring consistent and accurate entries.

Enterprise Performance Management

Analytics is a Windows-based business analysis tool, a decision support system, and an enterprise-wide reporting and publishing solution. Users can analyze and measure business data, eliminate unprofitable products, increase efficiency, access valuable information, eliminate costly IT support, and communicate more accurately.

Event Manager allows users to set triggers in advance to ensure that exceptions are caught before they become problems. This powerful performance management tool sends automatic notification of exceptions, events and potential situations that you want to monitor to dramatically improve customer service and keep you a step ahead.

Personalized Dashboards provide managers with expanded access and improved organizational performance. Dashboard Builder provides a wizard-based environment that enables users to quickly develop their own interactive dashboards without writing any code resulting in. Users can access relevant business information more quickly in a self-service, web-based environment.

Sales Tracking helps managers organize and report sales figures and provides the basis for commission and rebate reporting. Based on the invoice process, sales and cost figures are stored by month and year in a variety of formats.

Supplier Relationship Management

eBuy Center allows users to replace manual, paper-based procurement processes with automated, electronic processes without the costs associated with connecting to your suppliers via EDI or XML. Save time, effort and resources by seamlessly integrating your procurement process electronically.

eSource Center allows users to connect directly to all their suppliers and significantly enhance their vision into the supply chain. This automated solution can be run on a standalone basis and it also has fully integrated real time interface back to the system.

Supplier Link allows you to access and manipulate a wealth of information. You can manage the flow of supplier data into your system and have confidence that the product and pricing information is current and accurate.

eCommerce

eBill Center allows users to automate and improve collection efforts, save time and reduce costs associated with accounts receivables and cash posting activities. With eBill Center, users can deliver invoices and statements electronically and customers can make payments online by credit card or electronic funds transfer.

eCommerce Catalog provides an automated means of effectively and efficiently aggregating, managing and delivering their entire product offering online. From product information and pricing to online queries, eCommerce Catalog provides an easy-to-maintain web portal that will help drive sales and provide enhanced access and convenience to customers.

eCommerce Storefront provides a state-of-the-art web interface, designed to provide a superior shopping experience for both business to business and business to consumer web sites. With a robust catalog, advanced search, order entry, tracking capabilities and account maintenance, eCommerce Storefront provides a superior online shopping experience and convenience for customers.

Infor Mobility gives sales reps access to the tools and information they need to generate sales and enter orders, while providing mobility and flexibility for travel and sales calls. With hand-held mobile client devices, employees can stay more informed and provide faster, more accurate service with remote access to ordering information, pricing, and product availability. Orders can be entered and queued offline or entered and sent in real-time if desired.

Customer Relationship Management

Customer Relationship Management creates a single repository for capturing and managing all touch-points and interactions with your customers, partners and employees. This robust CRM solution empowers your organization to proactively integrate the numerous functions of contact and activity management, marketing and leads management, scheduling and knowledge base applications, customer care, client services, project management, event management and quotes.

Contact and Activity Manager streamlines and controls general customer interaction, status management and project management functions. You can track and manage information pertinent to your business needs based on a single-system approach to managing contacts and activities.



Business Management

Job Management allows users to simplify contract jobs by automating bidding, awarding, billing, maintenance and tracking procedures. From intensive labor bidding to tracking frequent changes, Job Management provides an integrated tool that easily tracks and monitors entire projects.

Point of Sale extends your company's ability to sell goods in a retail environment without relying on two separate systems. Whether your retail environment is a counter in your location or a chain of stores, point of sale enables you to manage, analyze and integrate your entire sales operation.

Report Manager and Report Scheduler are powerful tools that allow users to create, manage, schedule and store a wide variety of reports. Receive current and accurate reports, when you want them and in the format you need.

Sales Order Management eliminates guesswork and provides users with a comprehensive tool to manage the sales order process. Generate quotes, convert quotes to orders, log future orders and control inventory commitment all with just a few key strokes.

Who Is Infor ...

Infor is the largest enterprise software provider focused exclusively on the distribution and manufacturing industries. We offer deep vertical expertise and comprehensive software solutions designed to address the essential challenges our customers face. At Infor, we understand the challenge of managing and growing a distribution business. That's why Infor's distribution group is focused exclusively on the distribution industry, providing distribution-specific software solutions that are innovative, practical and proven. We specialize in helping distributors balance between managing day-to-day realities and pursuing opportunities to grow their businesses. The result is solutions that allow distributors to attract new business, increase customer loyalty and compete on factors other than price.

Infor Facts and Figures:

- Thirty years of experience in the distribution industry.
- More than 4,500 distribution customers.
- Over 400 employees focused exclusively on the distribution market.
- 18% of revenues devoted to on-going research and development.

Do You Love Your Distribution Software?

Infor's distribution customers do. Over 4,500 distributors rely on Infor's comprehensive, distribution-centric ERP and supply chain management solutions to manage and grow their businesses. From day-to-day essentials to innovative strategies designed to set you apart from the competition, Infor's solutions are practical, easy-to-use and proven to positively impact your bottom line.

**Cost Effective, Easy to Use, Distribution-Focused Software Solutions | Rapid Implementation and Quick ROI
Deep Vertical Expertise | Unbeatable Support | Extensive Resources**

Distribution software should simplify your life, not complicate it. Infor can redefine the way you run your business ... and our customers love us for it.

Tools to Enhance Business Performance

SX.enterprise provides users with a variety of tools to quickly assess and enhance both current and past business performance. Comprehensive reporting, intuitive interfaces and integrated business tools allows users to make more informed decisions that will improve cash flow, enhance customer service and maximize resources companywide.

Enhance your Competitive Edge

Stay ahead of your competition by leveraging SX.enterprise's innovative features and leading-edge functionality to propel your business to new levels of quality, productivity and profitability.

Secured Information

Each user is assigned to a security group with parameters specified and controlled by the administrator. Access privileges are controlled so information and processes are secure.

Architecture

Infor ERP SX.enterprise architecture provides flexible, scalable and expandable system configuration options and is designed to run on Windows, Linux or Unix



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